

Message Text

UNCLASSIFIED

PAGE 01 QUITO 03168 162103Z
ACTION ARA-10

INFO OCT-01 EB-07 ISO-00 PM-04 /022 W
-----170521Z 025955 /14

R 162000Z MAY 77
FM AMEMBASSY QUITO
TO USDOC WASHDC
INFO SECSTATE WASHDC 4310
AMCONSUL GUAYAQUIL

UNCLAS QUITO 3168

E.O. 11652: N/A
TAGS: BEXP, EAIR, EC
SUBJECT: PRODUCT OPPORTUNITY: SIKORSKY HELICOPTERS FOR ECUADOREAN
ARMED FORCES

1. ECUADOREAN ARMED FORCES REPORTEDLY ARE INTERESTED IN PURCHASING SEVERAL LARGE HELICOPTERS. VARIOUS U.S. AND FOREIGN COMPANIES HAVE HAD DISCUSSIONS REGARDING THIS IN RECENT WEEKS. RETIRED ARMY GENERAL LUIS AGUSTIN MORA BOWEN, WHO WAS AT ONE TIME MINISTER OF GOVERNMENT AND HAS HELD OTHER HIGH OFFICES, HAS TOLD EMBOFFS HE IS CONVINCED THAT U.S. FIRM SIKORSKY HAS WHAT THE ECUADOREAN ARMED FORCES ARE SEEKING, AND HE WISHES TO INTEREST SIKORSKY IN VISITING ECUADOR TO PRESENT SALES AND TECHNICAL BRIEFINGS TO THE ECUADOREAN ARMY COMMANDER AND CHIEF OF STAFF. IF SIKORSKY IS INTERESTED, GEN. MORA BOWEN WOULD ALSO WISH TO DISCUSS A PROPOSAL FOR THEIR REPRESENTATION IN ECUADOR.

2. GEN. MORA BOWEN ASKED EMBOFFS TO RELAY ABOVE TO SIKORSKY VIA USDOC (RATHER THAN HIS DOING SO DIRECTLY) SO THAT SIKORSKY WOULD BE CONVINCED OF HIS BONA FIDES, TO WHICH THE EMBASSY HEREBY ATTESTS. EMBASSY REQUESTS USDOC PROMPTLY CONTACT SIKORSKY, AND SUGGEST TO THE COMPANY THAT THEY MAY WISH TO CONTACT GEN. MORA BOWEN

UNCLASSIFIED

PAGE 02 QUITO 03168 162103Z

BY CALLING 244-472 OR ADDRESSING A COMMUNICATION TO REX IMPORT ECUATORIANA LTDA., P.O. BOX 238-A, QUITO. IN VIEW OF FAST-MOVING COMPETITION, SIKORSKY SHOULD BE ADVISED TO PROCEED PROMPTLY, IF INTERESTED.
BLOOMFIELD

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: MILITARY PROCUREMENT, ARMED FORCES, HELICOPTERS
Control Number: n/a
Copy: SINGLE
Sent Date: 16-May-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977QUITO03168
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770174-0473
Format: TEL
From: QUITO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770553/aaaabtjc.tel
Line Count: 60
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: c057be92-c288-dd11-92da-001cc4696bcc
Office: ACTION ARA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 24-Jan-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2504869
Secure: OPEN
Status: NATIVE
Subject: PRODUCT OPPORTUNITY: SIKORSKY HELICOPTERS FOR ECUADOREAN ARMED FORCES
TAGS: BEXP, EAIR, EC, SIKORSKY
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/c057be92-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009